ABSTRACT

Partnering is increasingly being used on construction projects. Partnering involves the parties to a construction project working together in an environment of trust and openness to realize the project efficiently and without conflict. Using questionnaire surveys, the opinions of contractors in Singapore were assessed in relation to the success factors and benefits of partnering.

The study shows that contractors in general are positive about partnering. The research also indicates that certain requirements must be met if partnering is to succeed. In particular, trust, top management commitment, communication, defining and adhering to issue resolution process must be present.

Respondents believe that partnering can bring significant benefits, including fewer adversarial relationships and litigation, improved quality, cost control, safety and schedule to the project if all parties involved strive for its success.

Keywords: Partnering, Contractors, Benefits, Success Factors, Singapore.